

Exclusively for the Partners & Offices
of the Rogers Worldwide Group



Rogers Worldwide
23900 Hawthorne Blvd., Suite 200
Torrance, CA 90505

Packing List

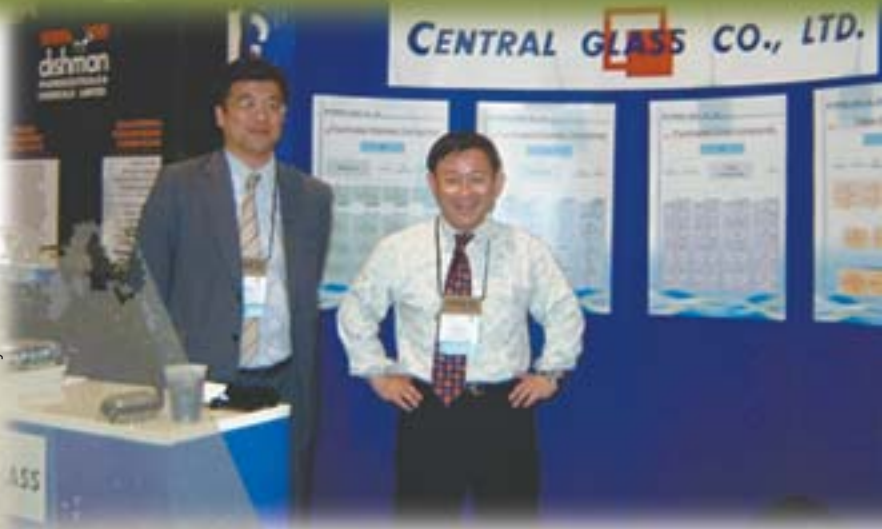
VOLUME 1 - ISSUE 1 2005

Photo Gallery	1
U.S. Customs Updates	2
Operation Notes	3
Calendar of Events	4

Attendees crowd the Italian Pavilion at the Winter
Fancy Food Show, January 23-25, San Francisco.

—Photo courtesy of Bill Marston

—Photo courtesy of Sherri Pelc



Masatomi Kanai and Mitsuru Tanuma of Central Glass Co., Ltd.
pose during Informex '05, January 17-20, Las Vegas.

—Photo courtesy of Sherri Pelc



Exhibitor Laurie Miller greets attendees at the CMS
Industries/Redi-Medic stand during PPAI (Promotional Products
Association International) Show, January 12-14, Las Vegas.



Our Staff

Ron Burchett, President

Tel: 310-791-2469

Cell: 310-940-4601

LOS ANGELES

Jeanette Mucha, Director of Sales, Chicago Manager

Tel: 847-806-9200, ext. 226

Cell: 847-970-8017

CHICAGO

Dave Williams, CFO

Tel: 310-791-2462

Cell: 310-940-4604

LOS ANGELES

Bill Marston

Director of Operations

Tel: 847-439-7884, ext. 238

Cell: 847-366-8126

CHICAGO

Michelle Bruno

Director of Marketing

Tel: 801-273-0401

Cell: 801-520-0797

SALT LAKE CITY

Mireya Bolanos

Export Operations Specialist

Tel: 310-378-4888

LOS ANGELES

Wandy Ortiz

Import Supervisor

Tel: 847-806-9200, ext. 225

Cell: 847-970-8016

CHICAGO

Natalie Blain

Marketing Support Specialist

Tel: 310-791-2440

LOS ANGELES

Ker Garin

Internal Sales Specialist

Tel: 310-378-4888

LOS ANGELES

Sherri Pelc

Broker/Operations Specialist

Tel: 702-648-8866

LAS VEGAS

Sherry Huang

Import Operations Specialist

Tel: 847-806-9200

CHICAGO

Nancy Trittau

Import Operations Specialist

Tel: 847-806-9200

CHICAGO

Hiroimi Kumagai

Accountant

Tel: 310-378-4888

LOS ANGELES

Tony Lear, European Liaison

Tel: (49) 4408-8659

Fax: (49) 4408-808871

E-mail: alclear@debitel.net

BREMEN

U.S. Customs Updates

Relaxation of Textile Quota Requirements

As of January 1, 2005, U.S. Customs has eliminated the requirement for textile visas on imported fabrics and apparel from WTO (World Trade Organization) countries. A customs textile declaration (single or multiple) is still required, however the import quotas that once prompted exhibitors to hand carry (rather than ship) textiles in the past, have been removed opening up new opportunities for foreign importers and the organizers of textile-related exhibitions in the U.S.

FDA Advice on Imports from Tsunami Affected Countries

The U.S. Food and Drug Administration has issued a communiqué on the safety of FDA regulated products from the Indian Ocean region. The administrative message issued January 6, 2005 states, "given the catastrophic events in the Indian

Ocean region, we must work especially hard to assure the safety of FDA regulated products being offered for import into the United States from this region. With the massive infrastructure disruption as well as damaged facilities and warehouses, we have a concern that FDA regulated products may become contaminated. The import community should be proactive and diligent, checking the quality of products, looking for obvious physical and water damage, conscious of the possibility that goods may have been repackaged."

ATF Procedural Changes

Recent work on the Winter Fancy Food Show (January 23-25, San Francisco) has revealed a change in procedure at the Bureau of Alcohol, Tobacco and Firearms regarding the importation of alcoholic beverages. Previously a blanket waiver was issued on label approval. Presently, however, waivers must be obtained on specific labels. Full information on all alcoholic beverages must be transmitted to Rogers at least 30 days well in advance of shipment arrival as ATF will require additional time to issue the required waivers.

© Rogers Worldwide 2005



Global Glimpse™ is published by Rogers Worldwide, 23900 Hawthorne Blvd., Suite 200, Torrance, CA 90505

Questions and comments can be forwarded via e-mail to Michelle Bruno, Director of Marketing, Rogers Worldwide at mbruno@rerogers.com or by telephone at (801) 273-0401.

This publication can also be viewed on our web site at:

www.rerogers.com



—Photo courtesy of Bill Marston

The Spanish Pavilion welcomes visitors during the Winter Fancy Food Show, January 23-25, San Francisco.

Operations

Invoice Preparation to Save Time and Money

Clearance of shipments through U.S. Customs has always relied heavily on the accuracy and completeness of the commercial invoice. Rogers Worldwide issues “show specific” commercial invoices with every set of shipping instructions to ensure that exhibitors are aware of the critical pieces of information that are necessary to save time in classifying the merchandise for clearance, particularly the harmonized tariff classification numbers and FDA (Food and Drug Administration) product codes.

Exhibitors/agents may obtain the harmonized tariff classification numbers at www.usitc.gov/tata/hts/bychapter/index.htm. To determine FDA product codes, Rogers’ import department has developed an FDA Product Code Builder Worksheet available to any agent or office. This worksheet and all other forms can be obtained via e-mail from mbruno@rerogers.com.

Prior Notice Filings

There are two types of FDA clearance; one for food items and one for non-food items (medical devices, animal feeds and any products to be used to prepare foodstuffs). Only foodstuffs require the filing of a Prior Notice. The other category requires FDA clearance but NOT Prior Notice filing.

Air shipments of foodstuffs require a Prior Notice filing no earlier than 5 days and no later than 4 hours prior to arrival of the shipment in the U.S. A Prior Notice Worksheet has been developed by the import department to assist shippers in providing the relevant information about the shipment. An individual worksheet must be prepared for each product group where the quantity, harmonized tariff number and FDA product codes are identical.

Blank invoice for use with shipments that require FDA clearance. Highlighted columns indicate where important information is required.

To facilitate the preparation of FDA Prior Notices, commercial invoices should be prepared such that one invoice reflects the contents each product group. Worksheets pertaining to all relevant items in every shipment must be faxed in advance of the arrival of the shipment.

The U.S. is currently phasing in the procedure for Prior Notice filing. As of May 1, 2005 it is anticipated that penalties will be assessed for failure to file prior notices. In addition to penalties, refusal of the entry (at the discretion of Customs) can also result from non-filing or incorrect filing.

Reminder about Shipping Instructions

While any operations specialist at Rogers Worldwide (USA) would be pleased to receive a request for shipping instructions on a specific show, Natalie Blain is the person charged with issuing this documentation. For the fastest response to such an inquiry, please contact Natalie directly at nblain@rerogers.com.

2005 Agent Tariff now Available

Approved Rogers Worldwide partners and offices have access to a special tariff that is discounted from exhibitor “retail” prices. We are pleased to announce that the 2005 tariff has been released and does not reflect any significant changes or increases from 2004 rates. Please note, however that due to the slightly

increased time frames for clearances as the result of anti-terrorism measures and intermittent (West Coast) port congestion, some late shipments (arrival 5 days or less before show opens) may be subject to a 25% surcharge. To receive a copy of the 2005 tariff, please e-mail mbruno@rerogers.com.

Early Arrival of Documents

From the advent of computerization on the part of U.S. Customs, policies and procedures regarding the timing of shipment arrival and document (entry) submission have continued to evolve. Today it is possible to pre-file customs entries up to 90 days in advance of the arrival of the shipment in the U.S. When the carrier has entered the arrival details into the AMS (Automated Manifest System), the pre-filed entry is automatically matched with the arrival details and clearance is automatically generated within 5 days of the arrival of ocean freight, 1 day from arrival of air freight and 1 hour from the arrival of truck/rail shipments.

To ensure timely clearance and detect any difficulties before hand, agents and partners are encouraged to fax or courier copies of the commercial invoices and arrival details to Rogers (Chicago office) as far in advance of shipment arrival as possible. Early arrival of documents is critical for shipments of foodstuffs (subject to Bio Terrorism Act provisions), alcohol or firearms.

Calendar of Events

Dates	Show	City	State	Status
JANUARY				
29 - 2/1	Outdoor Retailer Winter Market '05	Salt Lake City	UT	Sole Official
30 - 2/1	JCK Show Phoenix '05	Phoenix	AZ	Sole Official
FEBRUARY				
1-3	Fencetech '05	Las Vegas	NV	Independent
2-5	World Money '05	Orlando	FL	Recommended
8-10	Pipeline Pigging and Integrity Management	Houston	TX	Independent
7-21	Caribbean Sea Cruise '05	Miami Beach	FL	Independent
7-9	AHR Expo '05	Anaheim	CA	Independent
12-15	CHA '05 (Winter)	Atlanta	GA	Independent
13-15	International Restaurant & Foodservice	New York	NY	Sole Official
14-17	MAGIC '05	Las Vegas	NV	Independent
20-23	American Intl Toy Fair '05	New York	NY	Independent
22-23	PMA '05	Anaheim	CA	Independent
21-24	IPC/APEX '045	Anaheim	CA	Sole Official
23-26	HPB Expo '05	Atlanta	GA	Recommended
24-26	Pumper & Cleaner Environmental Expo '05	Nashville	TN	Independent
25-27	Chicago Dental Society Midwinter Meeting '05	Chicago	IL	Independent
27-28	Spa & Resort Expo/Medical Spa West '05	Los Angeles	CA	Sole Official
28 - 3/2	International Pump Users Symposium '05	Houston	TX	Independent
28 - 3/2	Training '05	New Orleans	LA	Sole Official
MARCH				
1	Architectural Digest Home Design '05	New York	NY	Sole Official
2-5	ASCPT '05	Orlando	FL	Independent
3-5	Amusement Showcase Intl '05	Chicago	IL	Sole Official
3-5	Solid Surface International Expo '05	Las Vegas	NV	Sole Official
4-8	Natl Halloween, Costume & Party Show '05	Rosemont	IL	Recommended
7-10	National Manufacturing Week '05	Chicago	IL	Sole Official
8-10	Aviation and Industry Week '05 (formerly GSE & AS3)	Las Vegas	NV	Sole Official
8-10	OFC/NFOEC 2005	Anaheim	CA	Independent
9-10	NeoCon West '05	Los Angeles	CA	Sole Official
10-12	NSCA '05 Systems Integration Expo	Anaheim	CA	Sole Official
11-13	Vision Expo East '05	New York	NY	Sole Official
14-16	CTIA Wireless '05	New Orleans	LA	Independent
14-17	Seatrade Cruise Shipping '05	Miami Beach	FL	Independent
15-17	Conexpo-Con/Agg '05	Las Vegas	NV	Independent
15-19	IFPE '05	Las Vegas	NV	Independent
20-22	Intl Home & Housewares Show '05	Chicago	IL	Sole Official
20-23	Metalform '05	Rosemont	IL	Sole Official
21-23	POPAI OMA Awards '05/Globalshop '05	Las Vegas	NV	Sole Official
31- 4/2	Intl Sign Expo '05	Las Vegas	NV	Sole Official

Dates	Show	City	State	Status
APRIL				
3-6	NCTA '05 - The National Show	San Francisco	CA	Official
6-8	ISC Expo West '05	Las Vegas	NV	Sole Official
6-7	Medtrade Spring '05	Las Vegas	NV	Sole Official
7-9	Intl Billiard & Home Recreation Expo '05	Las Vegas	NV	Sole Official
14-20	Intl Home Furnishings Market '05 (Spring)	High Point	NC	Sole Official
18-21	CMM International '05	Chicago	IL	Sole Official
19-21	Photoimaging & Design Expo '05	San Diego	CA	Sole Official
19-21	Quality Expo 05	Rosemont	IL	Sole Official
26-28	AWS '05	Dallas	TX	Sole Official
26-28	Interphex '05	New York	NY	Sole Official
May				
1-3	AOCS '05	Salt Lake City	UT	Recommended
1-3	FMI '05	Chicago	IL	Sole Official
1-3	Spring Fancy Food '05	Chicago	IL	Sole Official
1-3	U.S. Food Export Showcase '05	Chicago	IL	Sole Official
1-3	United Produce Expo '05	Chicago	IL	Sole Official
2-5	OTC '05	Houston	TX	Sole Official
4-5	Nepcon East/Electro/Assembly East '05	Boston	MA	Sole Official
5-7	HD '05 (Hospitality Design)	Las Vegas	NV	Independent
9-13	AISTech '05	Charlotte	NC	Sole Official
9/12	Money Show/Las Vegas '05	Las Vegas	NV	Recommended
10-12	Kitchen/Bath '05	Las Vegas	NV	Sole Official
10-12	Pharma Discovery	Washington	DC	Sole Official
12-14	Midwest Vision Congress & Expo '05	Rosemont	IL	Sole Official
14-17	Intl Contemporary Furniture	New York	NY	Independent
17-19	National Hardware Show '05	Las Vegas	NV	Sole Official
17-19	Vision Show West '05	San Jose	CA	Recommended
17-19	Las Vegas Gourmet Housewares Show '05	Las Vegas	NV	Sole Official
18-20	E3 '05	Los Angeles	CA	Sole Official
21-24	National Restaurant Association '05	Chicago	IL	Independent
22-25	Spa & Resort Expo/Medical Spa East '05	New York	NY	Sole Official
23-25	JPMA '05	Dallas	TX	Independent
24-25	Incentive Show '05	New York	NY	Sole Official
24-25	Security & Systems Solutions Expo '05	New York	NY	Sole Official
24-26	SID '05	Boston	MA	Independent
29 - 6/3	NAFSA '05	Seattle	WA	Recommended

STATUS DEFINITIONS:

Sole Official: Designated by organizer as official customs broker and international freight forwarder for the exhibition.

Recommended: Designated exclusively by the venue or drayage company with access to the exhibitor list.

Independent: No official status, however, will be providing services to the exhibition.